

# MINUTES

## WEST VIRGINIA LOTTERY COMMISSION

November 15, 2017

### **Call to Order - Approval of Minutes**

The monthly meeting of the West Virginia Lottery Commission was called to order at Lottery Headquarters on Wednesday, November 15, 2017 at 11:05 a.m.

Commission Members present: Chairman Ken Greear, Vice Chairman Bill Clayton, Douglas Bicksler, Andy Kniceley, William Laird, Dan Marshall and Roy Shrewsbury.

Also present were: Director Larrick, Robin Graley, Dean Patrick, David Bradley, Keith Morgan, Bob Humphrey, Jim Cox, Danielle Boyd, June Somerville and the public.

A motion to approve the minutes of October 26, 2017 monthly meeting was made by Vice Chairman Clayton. This motion was seconded by Commissioner Shrewsbury and passed by unanimous voice vote.

A motion to approve the minutes of the October 18, 2017 conference call was made by Commissioner Marshall, seconded by Commissioner Kniceley and passed by unanimous voice vote.

### **Report of the Director**

Director Larrick reported on the IGT conversion to the new traditional gaming system and the conversion with Scientific Games for our video lottery system.

Director Larrick reported appearing before the Joint Committee on Government and Finance on November 14, 2017.

Director Larrick reported on the end of the Hot Lotto game and the Lotto America replacement game.

Director Larrick reported on recent robberies at limited video lottery establishments in Monroe, Kanawha and Putnam Counties. Director Larrick recognized Lottery Investigator Scott Moore as he assisted the WV State Police in the Monroe County incident.

Director Larrick reported he relicensed two companies as Limited Gaming Suppliers.

**- Finance**

Dean Patrick reviewed the financial report for the month of October.

**- Marketing**

Randy Burnside reviewed the monthly Marketing report. Mr. Burnside introduced Sara Harpold, recently hired as Advertising Manager. Mr. Burnside provided an update on social media efforts.

**- Security Division – Traditional**

Ray Moore provided the Racetrack/Traditional Security report.

**- Security Division – Limited Video Lottery**

Ray Moore reviewed the Limited Video Lottery Security report.

**-Security - Table Games/Casino/Video**

Ray Moore provided the report for the Table Games Division.

**- Video Lottery**

Bob Humphrey reviewed the monthly report for the Video Lottery Division.

**- Licensing**

Jim Cox reviewed the Licensing report.

**III. Questions for Contractor**

There were no questions for IGT.

**IV. Finance and Audit Committee**

The first item was possible approval of the Director's recommendation to impose a 100% civil penalty in the amount of \$7,662.65 against limited video lottery retailer Nadaclue, LLC, dba Saratoga Hot Spot II, for a second non-sufficient funds in twelve consecutive months.

**VOTE:** Vice Chairman Clayton moved to approve a civil penalty in the amount of \$1,915.66 against limited video lottery retailer Nadaclue, LLC, dba Saratoga Hot Spot II, for a second non-sufficient funds in twelve consecutive months. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The next item was possible approval of the Director's recommendation to impose a 100% civil penalty in the amount of \$19,672.27 against limited video lottery retailer Top Five, LLC, for a first non-sufficient funds.

**VOTE:** Vice Chairman Clayton moved to approve a civil penalty in the amount of \$1,967.22 against limited video lottery retailer Top Five, LLC, for a first non-sufficient funds. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The next item was setting the video lottery promotional credit limit for the racetracks and the Greenbrier Casino for the period of January 1, 2018 through March 31, 2018.

**VOTE:** Vice Chairman Clayton moved to set the video lottery promotional credit limit for the racetracks and the Greenbrier Casino for the period of January 1, 2018 through March 31, 2018 as follows:

Hollywood Casino at Charles Town Races	2.0%
Mardi Gras Casino & Resort	2.0%
Mountaineer Casino Racetrack and Resort	2.75%
Wheeling Island Gaming Inc.	2.75%
Greenbrier Hotel Corp.	2.5%

This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The next item was possible approval of setting the table games complimentary chip limit for each of the racetracks and the Greenbrier Casino for the period of January 1, 2018 through March 31, 2018.

**VOTE:** Vice Chairman Clayton moved to set the table games complimentary chip limit for the racetracks and the Greenbrier Casino for the period of January 1, 2018 through March 31, 2018 as follows:

Hollywood Casino at Charles Town Races	0.75%
Mardi Gras Casino & Resort	0.75%
Mountaineer Casino Racetrack and Resort	0.75%
Wheeling Island Gaming Inc.	0.75%
Greenbrier Casino	0.75%

This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.

The last item was a review of questions regarding the October financial statements.

## **V. Games, Rules, Security & Marketing Committee**

The first item was possible approval of the Director's recommendation to impose a \$1,000.00 civil penalty for second offense against Joli Inc., dba Lucille's, a limited video lottery retailer.

**VOTE:** Commissioner Shrewsbury moved to approve a \$1,000.00 civil penalty for second offense against Joli Inc., dba Lucille's, a limited video lottery retailer. This motion was seconded by Commissioner Laird and passed by unanimous voice vote.

The next item was possible approval of Hollywood Casino at Charles Town Races' request for one new table game, "Cajun Stud" to be added to the West Virginia Lottery Minimum Internal Control Standards.

**VOTE:** Commissioner Shrewsbury moved to approve the addition of "Cajun Stud" to be added to the West Virginia Lottery Minimum Internal Control Standards. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

The items for approval were: one new IGT "Ascent" GI\* "Star Rise" Installation Media and one new GAME\* Package for the racetracks, one New Incredible Technologies, Inc. "Money Roll Super Sky Wheel" Personality Program for the racetracks, one new IGT "Ascent" GI\* "Ocean Magic" Installation Media and one new GAME\* Package for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) MForce Personality

Program Entitled "High Voltage Firestorm" for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) MForce Personality Program Entitled "Casablanca" for the racetracks, one New IGT "Ascent" GI\* "Golden Egypt" Installation Media and one new GAME\* Package for the racetracks, one new IGT "Ascent" GI\* "Wild Fury Jackpots" Installation Media and one new GAME\* Package for the racetracks, one new Incredible Technologies, Inc. "Celestial Goddesses" Personality Program for the racetracks, one new Incredible Technologies, Inc. "Diamonds Plus HD" Personality Program for the racetracks, one new IGT "Ascent" S3000 GI\* "Spitfire Triple Lucky 7s Free Games" Installation Media and one new GAME\* Package for the racetracks, one New Aruze Gaming America, Inc. "Ultra Stack Panda Jackpot" Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. "Salty Pirates" Personality Program and one new Security GAL Chip for the racetracks, one New Aruze Gaming America, Inc. "Ultra Stack Feature Butterfly" Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. "Ultra Stack Feature Africa" Personality Program and one new Security GAL Chip for the racetracks, one New Aruze Gaming America, Inc. "Hot Hearts" Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. "Crazy Stars" Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. "Ultimate Diamond" Personality Program and one new Security GAL Chip for the racetracks, one new IGT "Ascent" GI\* WHEEL OF FORTUNE - "Hawaiian Getaway" Installation Media and one new GAME\* Package for the racetracks, one new IGT Main Cabinet Controller for the racetracks, one new Konami Gaming, Inc. MPU Board for the racetracks, one new Konami Gaming, Inc. MPU Board for the

racetracks, one new Konami Gaming, Inc. Conventional Button Panel – 16 Buttons for the racetracks, one new Konami Gaming, Inc. KP3.5 Touch Button Panel for the racetracks, one new Aristocrat, Inc. Vertex Progressive Controller version 4.0.2 for the racetracks, one New Aruze Gaming America, Inc. “Myth of Pharaoh” Personality Program and one new Security GAL Chip for the racetracks, New Everi Games Inc. (formerly known as Multimedia Games, Inc.) Empire MPX Video Reel Cabinet for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) mForce Personality Program Entitled “High Voltage Blackout” for the racetracks. Approval letters from GLI have been received and reviewed.

**VOTE:** Commissioner Shrewsbury moved to approve: one new IGT “Ascent” GI\* “Star Rise” Installation Media and one new GAME\* Package for the racetracks, one New Incredible Technologies, Inc. “Money Roll Super Sky Wheel” Personality Program for the racetracks, one new IGT “Ascent” GI\* “Ocean Magic” Installation Media and one new GAME\* Package for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) MForce Personality Program Entitled “High Voltage Firestorm” for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) MForce Personality Program Entitled “Casablanca” for the racetracks, one New IGT “Ascent” GI\* “Golden Egypt” Installation Media and one new GAME\* Package for the racetracks, one new IGT “Ascent” GI\* “Wild Fury Jackpots” Installation Media and one new GAME\* Package for the racetracks, one new Incredible Technologies, Inc. “Celestial Goddesses” Personality Program for the racetracks, one new Incredible Technologies, Inc. “Diamonds Plus HD” Personality Program for the racetracks, one new IGT “Ascent” S3000 GI\* “Spitfire Triple Lucky 7s Free Games” Installation Media and



one new GAME\* Package for the racetracks, one New Aruze Gaming America, Inc. “Ultra Stack Panda Jackpot” Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. “Salty Pirates” Personality Program and one new Security GAL Chip for the racetracks, one New Aruze Gaming America, Inc. “Ultra Stack Feature Butterfly” Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. “Ultra Stack Feature Africa” Personality Program and one new Security GAL Chip for the racetracks, one New Aruze Gaming America, Inc. “Hot Hearts” Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. “Crazy Stars” Personality Program and one new Security GAL Chip for the racetracks, one new Aruze Gaming America, Inc. “Ultimate Diamond” Personality Program and one new Security GAL Chip for the racetracks, one new IGT “Ascent” GI\* WHEEL OF FORTUNE - “Hawaiian Getaway” Installation Media and one new GAME\* Package for the racetracks, one new IGT Main Cabinet Controller for the racetracks, one new Konami Gaming, Inc. MPU Board for the racetracks, one new Konami Gaming, Inc. MPU Board for the racetracks, one new Konami Gaming, Inc. Conventional Button Panel – 16 Buttons for the racetracks, one new Konami Gaming, Inc. KP3.5 Touch Button Panel for the racetracks, one new Aristocrat, Inc. Vertex Progressive Controller version 4.0.2 for the racetracks, one New Aruze Gaming America, Inc. “Myth of Pharaoh” Personality Program and one new Security GAL Chip for the racetracks, New Everi Games Inc. (formerly known as Multimedia Games, Inc.) Empire MPX Video Reel Cabinet for the racetracks, one new Everi Games Inc. (formerly known as Multimedia Games, Inc.) mForce Personality Program Entitled “High Voltage Blackout” for the



racetracks. This motion was seconded by Commissioner Kniceley and passed by unanimous voice vote.

**VI. - Unfinished Business**

There was no Unfinished Business.

**VII. - New Business**

The Human Resource Benefit Advisory Board met October 10, 2017. Dean Patrick provided the report.

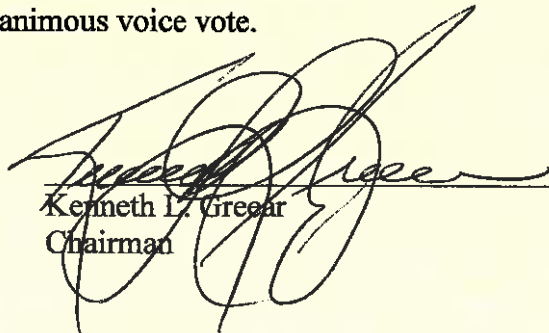
**VIII. Scheduling of the next monthly meeting**

The date for the next monthly meeting was set for December 20, 2017 at 11:00 a.m. at Lottery Headquarters. The date for the conference call was set for December 13, 2017 at 12:00 noon.

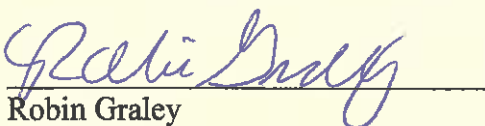
**VOTE:** Commissioner Bicksler moved to accept the meeting dates. This motion was seconded by Commissioner Marshall and passed by unanimous voice vote.

**IX. Adjourn**

**VOTE:** Vice Chairman Clayton moved to adjourn the meeting. This motion was seconded by Commissioner Bicksler and passed by unanimous voice vote.



Kenneth L. Greear  
Chairman



Robin Graley